



Alec Schultz

Partner



About

An experienced trial lawyer who has represented some of the largest companies in the world, Alec has successfully obtained multi-million dollar judgments on behalf of his clients in both the courtroom and in arbitration proceedings. As a former officer in the United States Central Intelligence Agency, Alec is known for bringing innovative and creative approaches to every litigation he handles, and he draws on this experience in litigating matters both in the U.S. and internationally.

Trial Experience Highlights

Lead trial counsel in prosecuting \$8 million claims in an eight-day jury trial in Florida Circuit Court. Obtained judgment for full amount of claimed damages in addition to obtaining over \$1 million in interest. Defended judgment through the appellate process, drafted the appellate briefs, handled the appellate oral argument and obtained a full affirmance of the underlying judgment.
-Volvo Aero Leasing, LLC v. VAS Aero Services, LLC (Fla. Cir. Ct.).

Lead trial counsel prosecuting complex foreclosure matters on behalf of private client in Florida Circuit Court. Handled all trial preparation, presentation of witnesses, and cross-examination of defense witnesses. Prosecuted three matters through a full bench trial, obtaining full relief on behalf of client in each matter. Defended judgments successfully through appellate process.
-J.P. Morgan Chase (Fla. Cir. Ct.).

Defended national pharmacy chain in multi-week jury trial in defense of claims brought by Florida Attorney General's Office in nationwide opioid litigation. Conducted pretrial depositions, witness preparation and participated in all aspects of trial presentation strategy. Argued multiple motions before the Court on various evidentiary issues. Matter settled prior to submission of the case to the jury.
-State of Florida v. Walgreens Co. (Fla. Cir. Ct.).

Represented a leading international alternative energy company in complex commercial arbitration process in front of three-member AAA/ICDR arbitral panel. Case began by representing client in a defense capacity. During the course of the arbitration, drafted counterclaims against claimant entity. Matter proceeded to three-week final hearing, resulting in an award of more than \$70 million in damages on behalf of client.

Lead counsel for national technology company prosecuting claims under Lanham Act for unfair business practices. Conducted all pretrial phases of the litigation, taking and defending of depositions, and presented client claims before in confidential AAA arbitration before three arbitrators. After conclusion of the oral hearing, the matter settled favorably.

Lead trial counsel for multi-national company in defending against claims brought by U.S. private equity firm in Delaware Chancery Court. Claimed damages are in excess of \$100 million. Trial upcoming.

Contact

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Education

University of Chicago Law School, J.D.

Georgetown University, BSFS, International Economics, cum laude

London School of Economics

Admissions

Florida

Experience

Boies Schiller Flexner LLP

U.S. Central Intelligence Agency

Law clerk for Hon. Donald Middlebrooks, USDC SDFL

Awards

Lawdragon 2025 Leading Litigators in America